




Musaveer Ahamad



Personal details

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-  Kadur
-  September 24, 1987
-  Indian

Skills

- excel
- analytical
- analytical abilities
- Communication
- confident
- well organized
- creativity
- Critical Thinking
- Decision making skills
- dedicated
- Relationship Building
- leadership
- problem-solving skills
- self-motivated

Profile

PERSONAL TRAITS

- Driven to succeed and excel
- Domain expertise
- Result Oriented
- analytical and problem-solving skills
- Innovative in thought and solutions
- Decision making skills
- Setting budgets and forecasting

OBJECTIVE

A self-motivated professional, powered by commitment and performance, dedicated to achieve targets, maintaining high standards and business relationships. A confident leader and dependable team player

OVERVIEW

Dynamic career of 12+ years' experience & year-on-year success in achieving revenue and business growth objectives; worked in India and Kingdom of Saudi Arabia.

Extensive experience in Retail industry with highly engineered systems that demanded deep understanding of critical business drivers in multiple markets and industries.

Exceptionally well organized with self-motivated, creativity and initiative to achieve both corporate and personal goals. Team leader who effectively meets goals through strong leadership, interpersonal communication, and analytical abilities.

ADDITIONAL ACTIVITIES

- Been a part of NSO (New Store Opening) in different part of the Saudi Arabia
- Visited Stores - Local and Upcountry for better insight in the functioning's of the Stores

Education

B.Sc - Bachelor of Science
Kuvempu University, Kadur - Karnataka

Present

initiative

Result Oriented

team player

Languages

Arabic

English

Hindi

Kannada

Urdu

Employment

Assistant Store Manager

Jan 2010 - Mar 2013

LANDMARK GROUP, SAUDI ARABIA

*Responsibility : Operations * Reporting to : Store Manager * Team Strength : 8 Associates * Store Size : 14113 Square feet

Assistant Store Manager

Aug 2013 - Sep 2014

BABY CARE, Mangalore, INIDA

*Responsibility : Operations * Reporting to : Store Manager * Team Strength : 8 Associates * Store Size : 14113 Square feet

Store Manager

Oct 2014 - Sep 2017

LANDMARK GROUP, SAUDI ARABIA

**Responsibility: Operations * Reporting to : Area Manager * Team Strength: 4 departments in charges 8 Associates * Store Size : 17867 Square feet

STORE MANAGER

Feb 2018 - Nov 2018

FUTURE GROUP RETAIL LTD FBB, India

*Unit : Future group retail ltd FBB * Responsibility : Operations * Reporting Authority: Store Karta * Team Strength : 1 Assistant dept Manager & 4 TL's * Duration : 26th February 2018 till November 2018 * Store Size : 13467 sq ft

STORE MANAGER

Nov 2018 - Feb 2022

Reliance Trends, India

Unit : Reliance Trends Responsibility : Operations Reporting Authority: Area Manager Team Strength : 2 Department Manager & 4 Team Leaders, 1 C&A 1BOH and 24 sales staff Duration : 26th November 2018 till now Store Size : 8781 sq. ft

STORE MANAGER

Feb 2022 - Present

Pantaloons Aditya Birla Fashion Ltd, India

Unit : Pantaloons Responsibility : Operations Reporting Authority: Area Manager Team Strength : 4 Department Manager & 36 Employees Duration : 05/02/2022 till Present Store Size : 20781 sq. ft

* Optimize and oversee operations to ensure efficiency

* Taken Lead of SOP audits Annual as KPI and SHI health INDEX of store * Lead a team of store managers towards effective collaboration and attainment of goals * Undertake sound financial management to ensure stores are profitable and stay within budget * Ensure compliance with company's policies and operational guidelines * Deal with problems by providing creative and practical solutions * Evaluate performance using key metrics and address issues to improve it * Report to senior executives on progress and issues * Assist upper management in decisions for expansion or Acquisition Maintaining the Sales ensuring good Statistical Margins for the Organization. * Analyzing sales targets and forecasting future sales and briefing the team about the sales plan and follow-ups with the team members to achieve the desired sales. * Ensure all products and displays are merchandised and refilled effectively in order to maximize sales and profitability. * Identification and Mapping of main Competitors and Promotion * Ensuring timely reaching merchandise to the store from DC to store and main Hub to DC timely. * Ensuring Shrinkage Control by proper monitoring of Stocks. * Audits to be done weekly once in one store as scheduled and update to area manager. * Driving Business through in store activities on promotions, involved in the shift opening, running and closing the Operations. *